Polar Capital: Full Year Results 2024

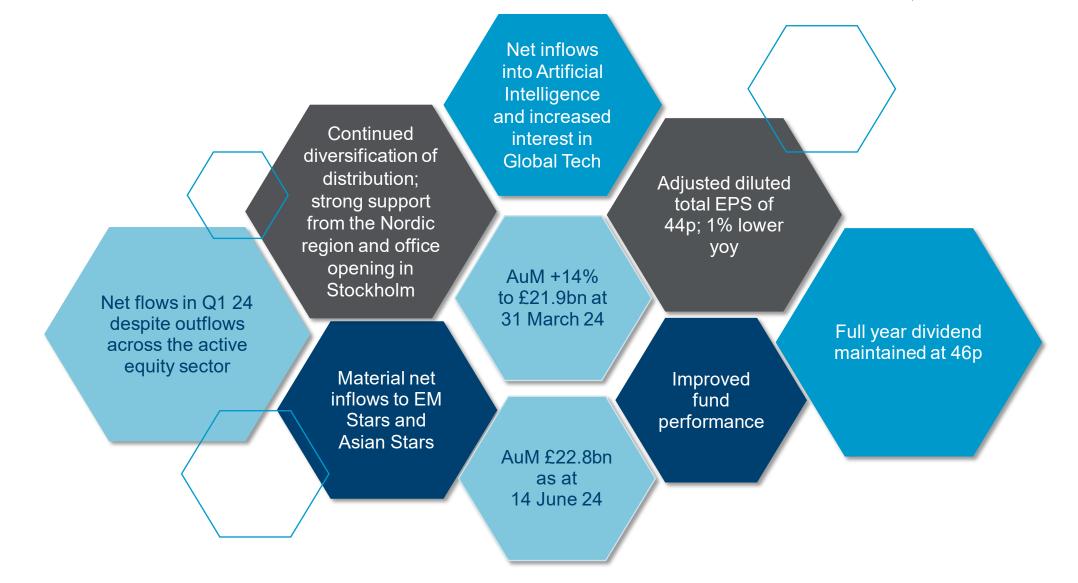
Gavin Rochussen, Chief Executive Officer Samir Ayub, Chief Financial Officer

polarcapital.co.uk



Overview And Highlights





Past performance is not indicative or a guarantee of future results.

Source: Polar Capital, June 2024. Forecasts are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place and may never do so.

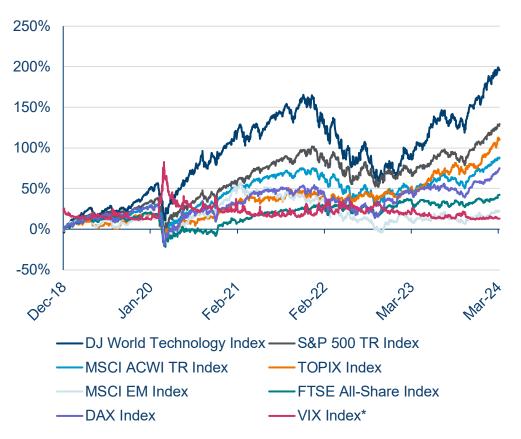




Market Perspective



Global indices vs volatility



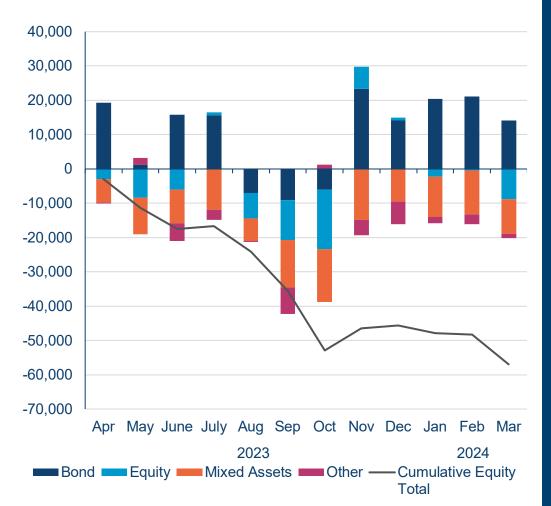
Past performance is not indicative or a guarantee of future results.

Source: Polar Capital and Bloomberg, 31 March 2024. Index currency is denominated in local currency terms. Some information contained herein has been obtained from third party sources and has not been independently verified by Polar Capital. Neither Polar Capital nor any other party involved makes any express or implied warranties or representations. *The VIX Index is a financial benchmark designed to be an up to the minute market estimate of the expected volatility of the S&P 500 Index, and is calculated by using midpoint of real time S&P 500 Index (SPX) option bid/ask quotes. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital. Forecasts are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place and may never do so.

- Volatility remains at subdued levels despite macro risks
- Inflation has abated and interest rates peaked
- Interest rates expected to fall, with ECB already cutting once
- After a strong recovery in Q4 23, equity markets continued to rise in Q1 24
- Technology sector continued to outperform
- S&P 500 was up 30% in the financial period
- Market remains narrow with Mag Seven/Fab Five dominating market cap indices
- Q1 24 gold outperformed a rising US equity market, surprising many

Market Perspective





Net sales of funds across Europe (€m)

Source: Broadridge Fund File and Fund Radar, 31 March 2024. Data excludes funds of funds, money market funds and ETFs (unless stated). All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital. Some information contained herein has been obtained from third party sources and has not been independently verified by Polar Capital. Neither Polar Capital nor any other party involved makes any express or implied warranties or representations.

- The last two years have been a challenging period for the asset management industry
- Following a difficult year in 2022, the funds flow rebound hoped for in 2023 failed to materialise
 - Investor caution remained the dominant narrative and as a result, the European funds industry suffered a second consecutive year of net outflows
- Q1 24 continued in the same vein, with fixed income funds the sole sales positive among the main asset classes
- The same factors continue to drive flows, with investors still erring on the side of caution
 - The perceived safe-haven of fixed income recorded five consecutive months of inflows, while in equity and mixed assets, outflows underline investors' risk aversion, as does further strong support for money market funds

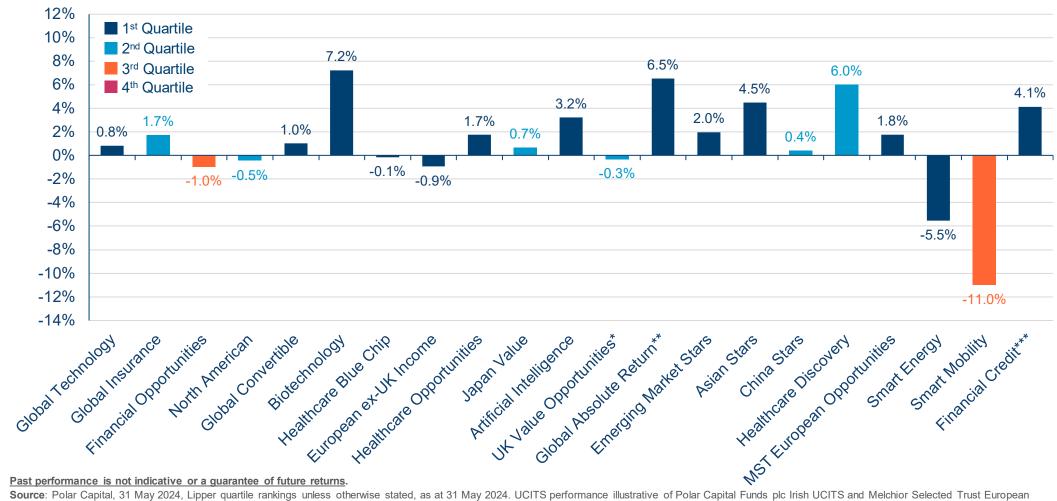




UCITS Performance



Relative annualised fund performance against benchmark (since inception)



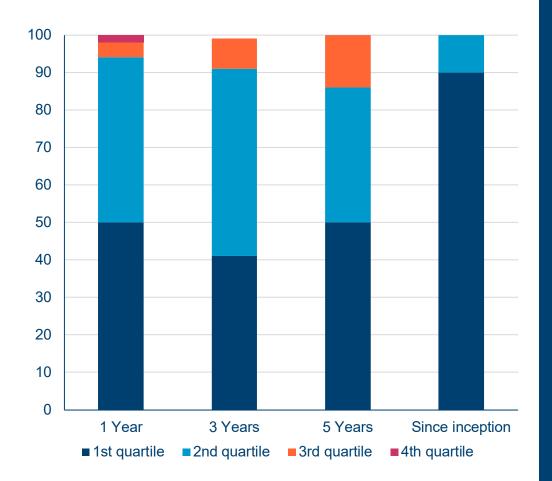
Past performance is not indicative or a guarantee of future returns.

Source: Polar Capital, 31 May 2024, Lipper quartile rankings unless otherwise stated, as at 31 May 2024. UCITS performance illustrative of Polar Capital Funds plc Irish UCITS and Melchior Selected Trust European Opportunities Luxembourg SICAV fund. Geometric performance shown for all periods greater than 1yr. *UK Value Opportunities quartile rankings vs IA UK All Companies sector. **The Global Absolute Return Fund does not have a benchmark, therefore figures shown reflect absolute performance. ***Financial Credit: 29 December 2023, name, objective and policy changed. Funds ordered according to Polar Capital launch date. All data is based on the Fund's base currency. Some information contained herein has been obtained from third party sources and has not been independently verified by Polar Capital. Neither Polar Capital nor any other party involved makes any express or implied warranties or representations. Fund inception dates can be found on our website polarcapital.co.uk or by contacting investor.relations@polarcapital.co.uk.

Performance



% of UCITS funds AuM by quartile ranking



Past performance is not indicative or a guarantee of future results.

Source: Lipper, 31 May 2024. Totals may not sum due to rounding. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital. Some information contained herein has been obtained from third party sources and has not been independently verified by Polar Capital. Neither Polar Capital nor any other party involved makes any express or implied warranties or representations. UCITS funds represent 71% of AuM.

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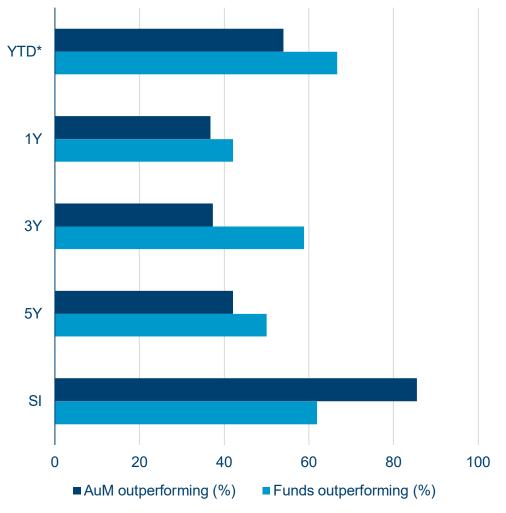
- Strong UCITS fund performance against Lipper peer groups
- Material improvement over three years

% of UCITS AuM in the top two quartiles:



Performance Against Benchmarks

% of UCITS AuM and funds that have outperformed benchmark to 31 May 2024



Past performance is not indicative or a guarantee of future results. Source: Polar Capital, 31 May 2024. Totals may not sum due to rounding. All data is in sterling. *YTD: 1 January 2024 – 31 May 2024. UCITS funds represent 71% total of AuM.

- Performance against benchmark since inception remains good with more than 80% of AuM outperforming benchmark
- More than 60% of funds have outperformed benchmark since inception
- 3 and 5 year numbers are less good versus benchmark and peers
- 2022 was a year where value styles were dominant
- Polar Capital's biggest strategies Technology and Healthcare - have a growth focus



Capacity

Intelligence Strategy.



Capacity as at 31 March 2024



[•] Total capacity across all strategies is £63bn

- Total remaining capacity is £41bn
- Remaining capacity in funds that received net inflows in the six months to 31 March 2024 is:
 - Emerging Markets & Asia : £3.3bn
 - European Income: £3.7bn
 - Sustainable Thematic Equity: £9.2bn
 - Artificial Intelligence: £3.4bn

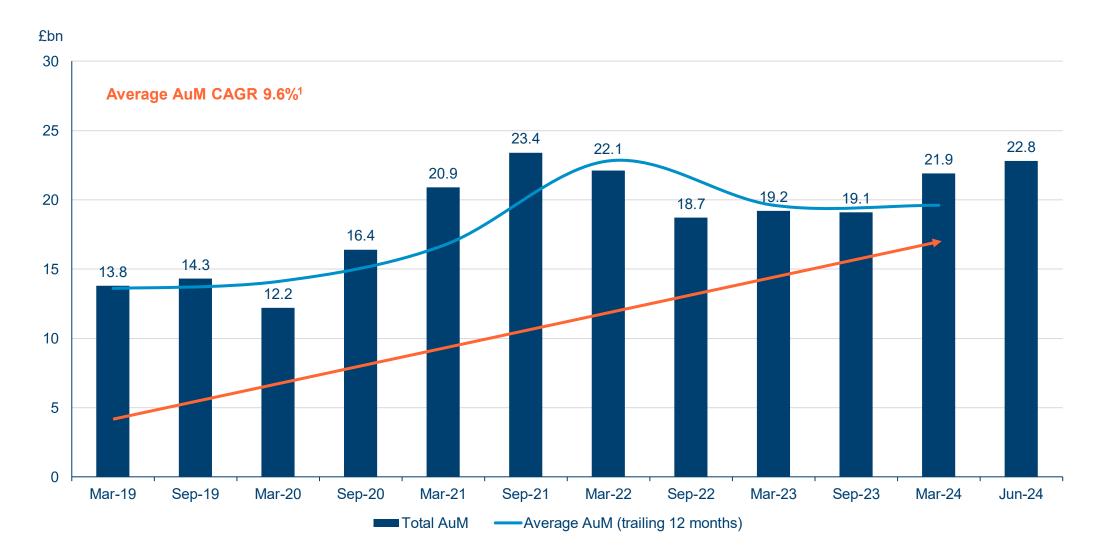
Past performance is not indicative or a guarantee of future results. Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding. *Including Artificial





AuM



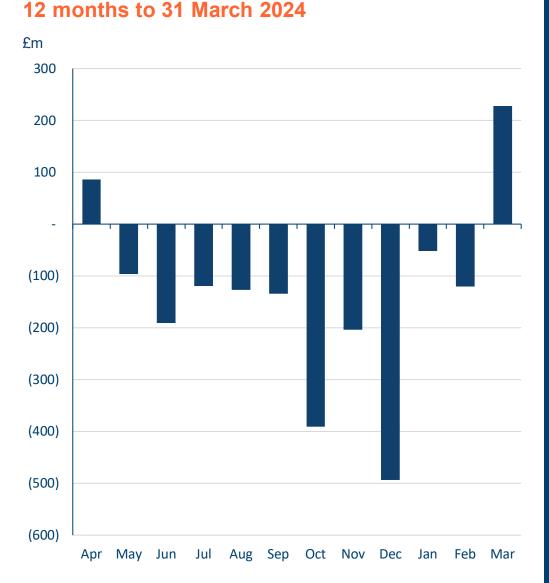


Past performance is not indicative or a guarantee of future results.

Source: Polar Capital and Bloomberg, 14 June 2024. All figures quoted in Pounds Sterling. Totals may not sum due to rounding. 1. Average AuM CAGR: March 2019 - March 2024.

Total Net Flows





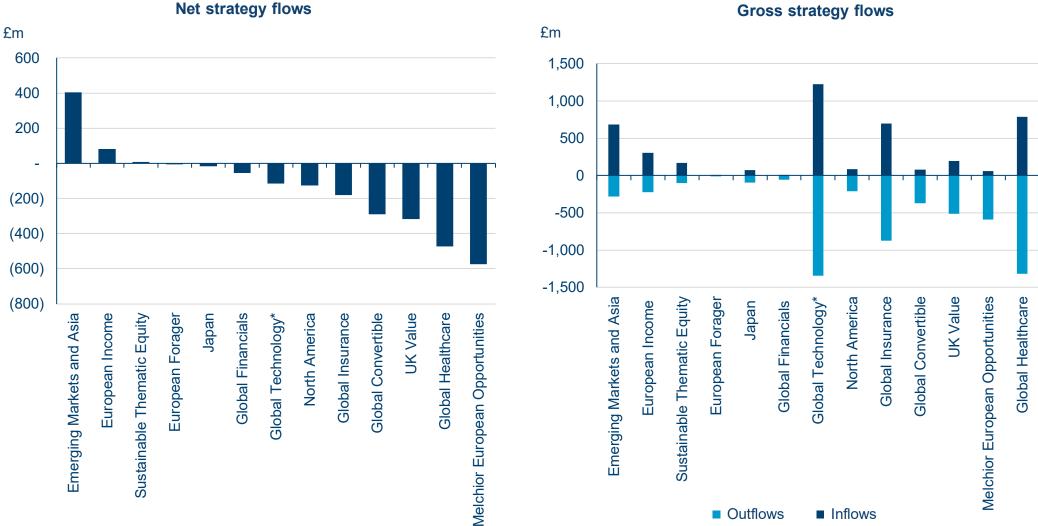
Past performance is not indicative or a guarantee of future results. Source: Polar Capital, 31 March 2024.

- Overall, we saw total net outflows for the year of £1.7bn, despite gross sales of over £4bn
- However, net outflows were offset by market and investment performance, resulting in our AuM at the end of the financial year increasing by 14% to £21.9bn from £19.2bn
- Even with the late rally in equity markets into the end of 2023, half of the year's total net outflows were recorded in that quarter, primarily from four strategies, and largely attributable to one or two large shareholders in each case
- Encouragingly, we saw a marked improvement in the final quarter of the financial year, as outflows slowed in January and February and turned to positive net flows in March – an overall total of £228m during the final month resulted in an overall positive quarter of £56m, the first quarter in eight
- This momentum has continued into the current quarter, with net flows of £196m QTD to 14 June

Gross And Net Flows By Strategy



12 months to 31 March 2024



Gross strategy flows

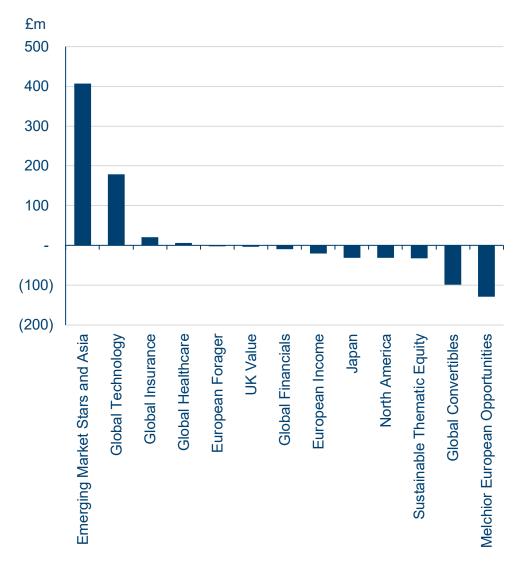
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Source: Polar Capital, 31 March 2024. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital. *Includes Artificial Intelligence Strategy.

Net Flows By Strategy



Calendar Year-To-Date to 14 June



- Despite an uncertain outlook, investor activity has increased in 2024, with particular interest in our Emerging Markets and Technology strategies in particular
- Net inflows into several UCITs funds, most notably Emerging Market Stars (£315m), Artificial Intelligence (£175m) and Asian Stars (£69m)
- Even if the active equity space does not grow meaningfully, there is still an opportunity for Polar Capital to do so by taking market share from others
- The new business pipeline remains promising; however, redemptions are difficult to predict and on occasion still sizeable
- Currently on track to deliver a second consecutive quarter of positive fund flows

Source: Polar Capital, 14 June 2024. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital. Forecasts are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place and may never do so.





AuM and Revenue

Average AuM (£bn)

Core operating profit¹

Performance fee profit¹

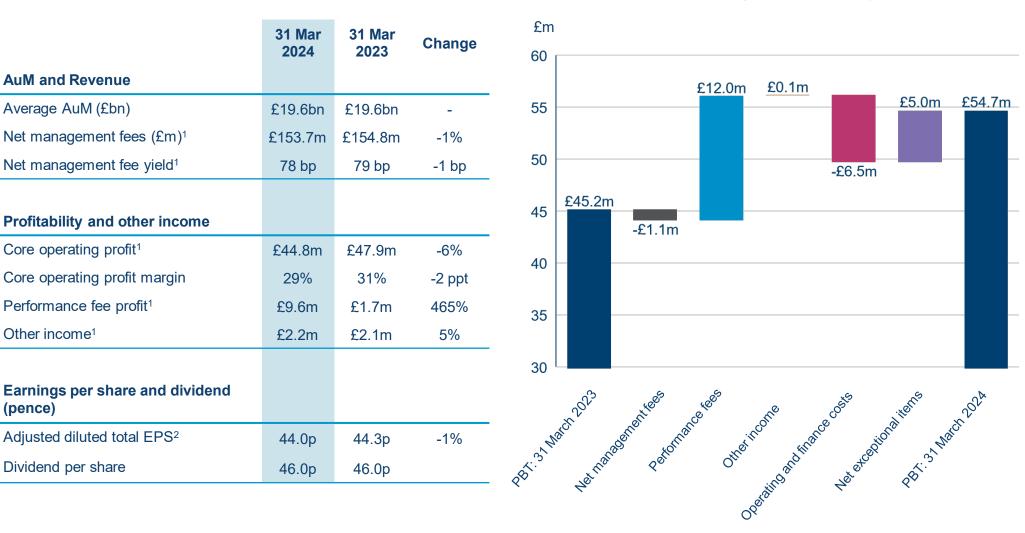
Other income¹

Dividend per share

(pence)

Net management fee yield¹





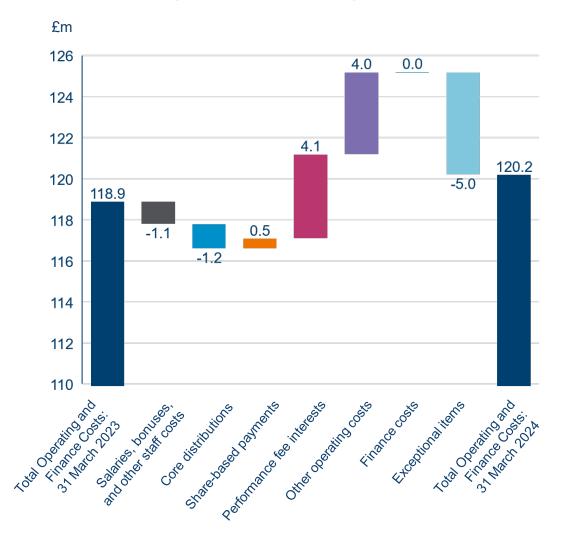
YoY changes in statutory PBT

Source: Polar Capital, 31 March 2024. 1. Refer to RNS (APM page) for reconciliation to reported results. 2. Adjusted for IFRS costs of preference shares included in share based payments, deferred remuneration costs and exceptional items.



Managing cost base without step changes

	Year to Mar-24 £m	Year to Mar-23 £m
Salaries, bonuses and other staff costs ¹	35.0	36.1
Core distributions ^{2,4}	42.8	44.0
Share-based payments ³	3.2	2.7
Performance fee interests ⁴	9.1	5.0
Staff compensation costs	90.1	87.8
Other operating costs	28.7	24.7
Exceptional items	1.2	6.2
Total operating costs	120.0	118.7
Finance costs	0.2	0.2
Total operating and finance costs	120.2	118.9



YoY changes in total operating and finance costs

Source: Polar Capital, 31 March 2024.

1. Including share awards under deferment plan of £0.7m (2023: £0.8m).

2. Including share awards under deferment plan of £1.2m (2023: £0.9m).

3. Share-based payments on preference shares of £0.7m (2023: £0.3m), LTIPs of £1.9m (2023: £1.8m) and equity incentive plan of £0.6m (2023: £0.6m).

4. Refer to RNS (APM page) for reconciliation to reported results.



Other operating costs	Year to Mar-24 £m	Year to Mar-23 £m
ІТ	7.3	7.0
Rent and rates	4.6	3.2
Professional fees	2.6	2.6
Research and corporate access	4.3	4.3
Travel	2.6	2.2
Other	7.3	5.4
Other operating costs	28.7	24.7

- Additional office space taken up at 16 Palace Street and existing lease extended to 2028. This provides the business good medium-term clarity on occupancy
- As indicated at the interim stage, targeted spend during the year on marketing and client interactions to defend assets but also position the business for eventual change in investor sentiment. This is beginning to pay back.

Exceptional items	Year to Mar-24 £m	Year to Mar-23 £m
Recorded in operating costs		
Termination and reorganisation costs	-	5.0
Amortisation of intangibles -Dalton	1.2	1.2
	1.2	6.2
Net exceptional items recorded in the consolidated financial statements	1.2	6.2

 Amortisation of Dalton IMAs* acquired in 2021 under exceptional items

Source: Polar Capital, 31 March 2024. IMA: Investment Management Agreement.

Cash And Seed Investments

Strong balance sheet

31 March 2024

Total cash and seed investments of £141.4m

Cash and deposits

Seed investments

EM Stars US Mutual

Global Absolute Return

Healthcare Discovery

European Forager

EM Ex-China Stars

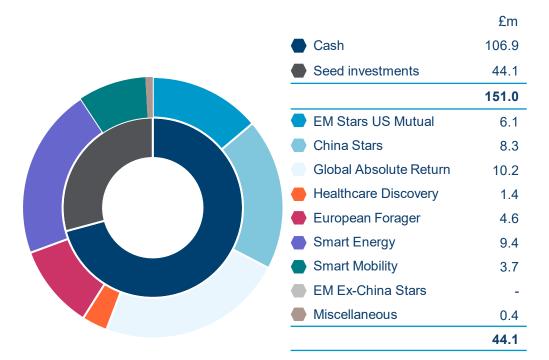
China Stars

Smart Energy

Smart Mobility

Miscellaneous





31 March 2023

Total cash and seed investments of £151.0m

- Strategic seeding programme supporting seven funds (2023: seven funds)
- Smart Energy seed money redeemed during the year
- Seed investments are hedged for currency and market exposures

Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding.

£m

105.6

35.8

141.4

6.6

6.2

10.9

1.5

4.9

3.4

1.8

0.5

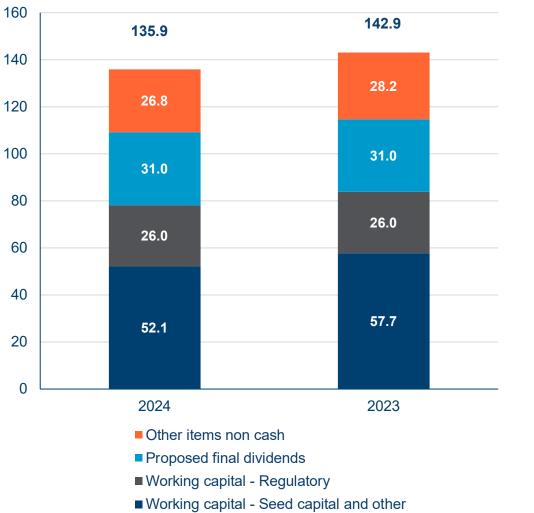
35.8

Group Capital



Strong balance sheet





Regulatory Capital	Year to Mar-24 £m	Year to Mar-23 £m
Shareholders' funds	135.9	142.9
Less: Regulatory deductions ¹	-26.8	-28.2
Capital after regulatory deductions	109.1	114.7
Less: dividend provision	-31.0	-31.0
	78.1	83.7
Regulatory capital	-26.0	-26.0
Surplus capital	52.1	57.7





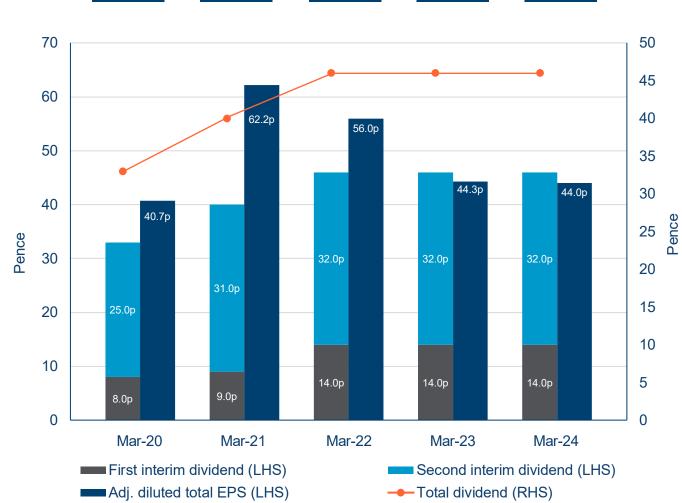
Source: Polar Capital, 31 March 2024. 1. Regulatory deductions include goodwill, intangible assets and deferred tax balances.

Dividend Policy

£137.9m

£175.7m





£169.4m

£151.0m

£141.4m

Total cash and investments

•

Total annual dividend maintained at 46p

Policy

- Under normal circumstances the Group expect to pay a total annual dividend within a range of 55% - 85% of adjusted total earnings, dependent on the quantum of performance fee profits in the year and the short-term trading conditions of the Group
- The first interim dividend paid each January is, under normal circumstances, 50% of the first half's core earnings

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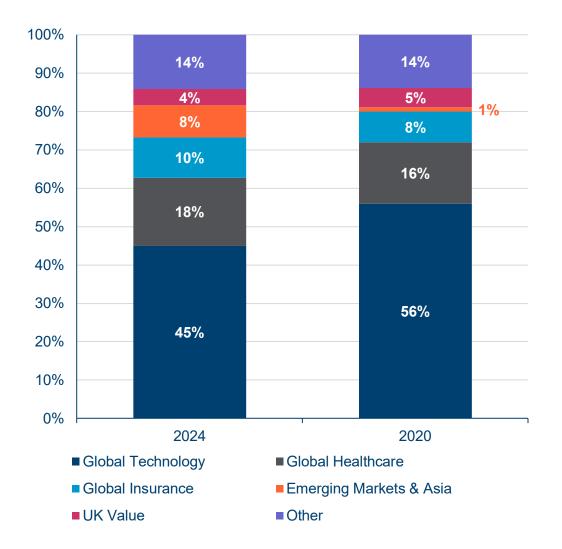




Growth With Diversification



Changing landscape through diversification – five largest AuM strategies of 2024 compared



- Progress made to diversify asset base
- Technology concentration has increased vs 2023 - following strong market movement - but remains lower than 2020
- Emerging Markets and Asia Stars team rapidly increasing AuM

Past performance is not indicative or a guarantee of future results.

Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding.

Sales Momentum Building Into Core EM And Asia Strategies



Polar Capital Emerging Markets And Asia Team



- Strong team of sector specialists with significant experience
- Sustainability fully integrated into process with a strong focus on material ESG issues
- Marketed globally:
 - Inflows received from across Pan-Europe and the Nordics
 - Established product wrappers available for US distribution
- Team now manage in excess of £2bn*. Now 4th largest team by AuM at Polar Capital
- Strong pipeline of interest

Performance (net of fees)

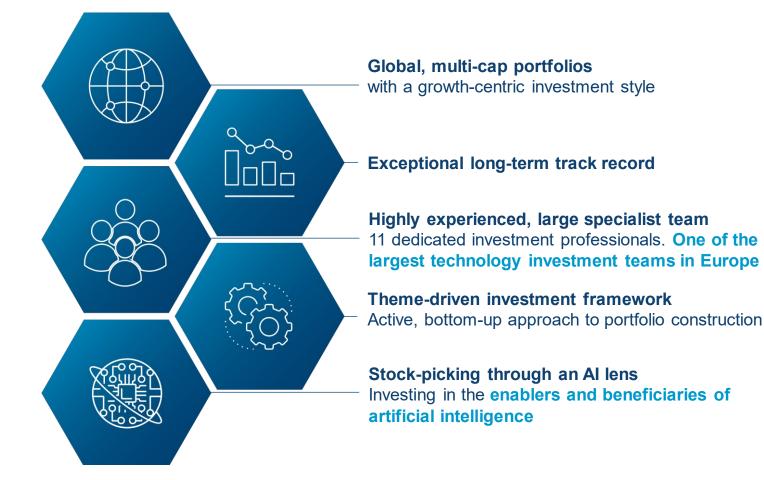
	1 Year	3 Years Cum.	5 Years Cum.		1 Year	3 Years Cum.	
Polar Capital Emerging Market Stars Fund (US\$ I Acc Share Class) ¹	14.8%	-18.6%	40.2%	Polar Capital Asian Stars Fund (US\$ I Acc Share Class) ²	14.6%	-16.4%	
Benchmark: MSCI Emerging Markets Index (\$)	12.4%	-16.6%	19.1%	Benchmark: MSCI AC Asia ex Japan Net Total Return Index (\$)	11.2%	-19.0%	
Relative performance	2.4%	-2.0%	21.1%	Relative performance	3.4%	2.7%	

Past performance is not indicative or a guarantee of future returns.

Source: Polar Capital, 31 May 2024. Representative of the USD Institutional Accumulation Share Class. **1.** The Fund was launched on 29 June 2018. **2.** The Fund was launched on 31 December 2018. Performance is shown Net of Fees. Totals may not sum due to rounding. Performance data takes account of fees paid by the fund but does not take account of any commissions or costs you may pay to third parties when subscribing for or redeeming shares or any taxes or securities account charges that you may pay on your investment in the fund. Such charges will reduce the performance of your investment. A 5% subscription fee can be charged at the Investment Managers discretion. *Includes segregated mandates.

Increased Interest In Global Technology and Al Funds

Technology investing a key strength of Polar Capital



companies exposed to structural, secular trends, applying or enabling AI which have long-term growth potential

as disrupters. From there, we construct a diversified portfolio to manage risk.

We look for technology

Past performance does not guarantee future returns.

Source: Polar Capital, June 2024. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital.



Dedicated Artificial Intelligence Fund



Launched six years ago



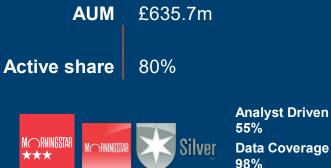
Xuesong Zhao Partner



Ben Rogoff Partner

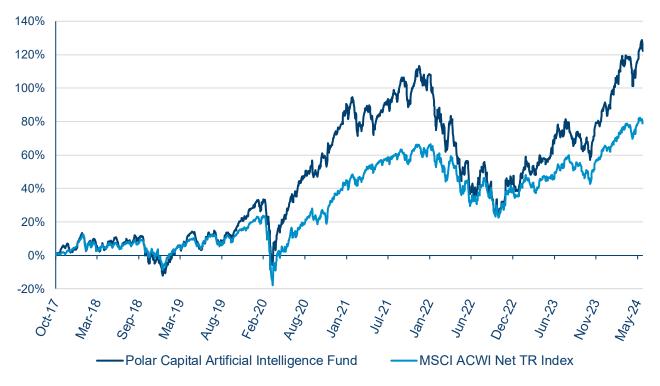


Nick Evans Partner



Polar Capital Artificial Intelligence Fund

A global equity fund investing in future disruption



Past performance is no guarantee of future results.

Source and Copyright: Polar Capital and Bloomberg. Date: 31 May 2024. Performance stated for USD I Acc Share Class which was launched on 06 October 2017. Benchmark: MSCI AC World Index TR Net Index. © 2024 Morningstar, Inc. All Rights Reserved. Rating representative of the I USD Acc Share Class, as at 30/04/2024. Performance data takes account of fees paid by the fund but does not take account of any commissions or costs you may pay to third parties when subscribing for or redeeming shares or any taxes or securities account charges that you may pay on your investment in the fund. Such charges will reduce the performance of your investment. A 5% subscription fee can be charged at the Investment Managers discretion. The information contained herein: (1) is proprietary to Morningstar; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. This rating is 55% Analyst Driven and based on Data Coverage of 98%. For more detailed information about Morningstar's Medalist Rating, including its methodology, please go to: <u>https://shareholders.morningstar.com/investor-relations/governance/Compliance-Disclosure/default.aspx.</u> For disclosure and detailed information about this fund please request the full Morningstar Managed Investment Report from <u>investor-relations@polarcapitalfunds.com</u>. Overall rating out of 966 Sector Equity Technology funds as of 30/03/2024.

Growth With Diversification – Product Development



A measured and focussed approach to product growth with pipeline of new ideas



Source: Polar Capital, March 2024. Financial year closing AuM. 1. Acquisition of Phaeacian and Dalton. 2. Scheduled for launch in Q4 2024.

New Investment Team



International Small Company



Dan Boston

Lead Fund Manager: International Small Company Fund

- 19 years' investment experience
- Yale School of Management

- Dan Boston joining Polar Capital in September 2024
- Will establish and lead Polar Capital's International Small Company investment team and launch a new mutual fund that will complement our existing offering in the US market
- Brings nearly 20 years of experience. Most recently, he worked at Brown Capital in Baltimore, Maryland, where he led the International Small Company strategy. At the time of his departure, he was managing the \$2.2bn International Small Company Fund as well as a further \$1.3bn in segregated mandates

Source: Polar Capital, June 2024.

Regional Diversification Continues



US and Asia remain key growth opportunities



Our distribution strategy remains growth with diversification, by product, client segment and geography



We have established distribution platforms and deep client relationships in the UK, Continental Europe and the Nordic region



We continue to extend our reach in the US and Asia

Nordics

Represents a key growth area. Material support for our EM range. Office now established in Stockholm

Singapore

Local office has been established in Singapore to service our existing book of Asia assets and to grow the client base in the region

US

Assets in our US domiciled vehicles now exceed £170m. International Small Company team adds further growth potential. Four experienced sales representatives now in place

Source: Polar Capital, June 2024. US assets as at 14 June 2024. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital.



Third-party recognition



The **Polar Capital Global Insurance Fund** won the Specialist Equities category at the Investment Week Fund Manager of the Year Awards 2024



Polar Capital Emerging Market Stars won Financial News Excellence in Institutional Fund Management Awards for 2023



Polar Capital was awarded Fund Company of the Year by Söderberg & Partners



Polar Capital won European Fund Management Firm of the Year in the €20bn - €100bn category at the Funds Europe 2023 Awards

"¥A]Bell	WINNER
INVESTMENT AWARDS 2023	Technology/ Biotech – Active
	AR CAPITAL NOLOGY PLC

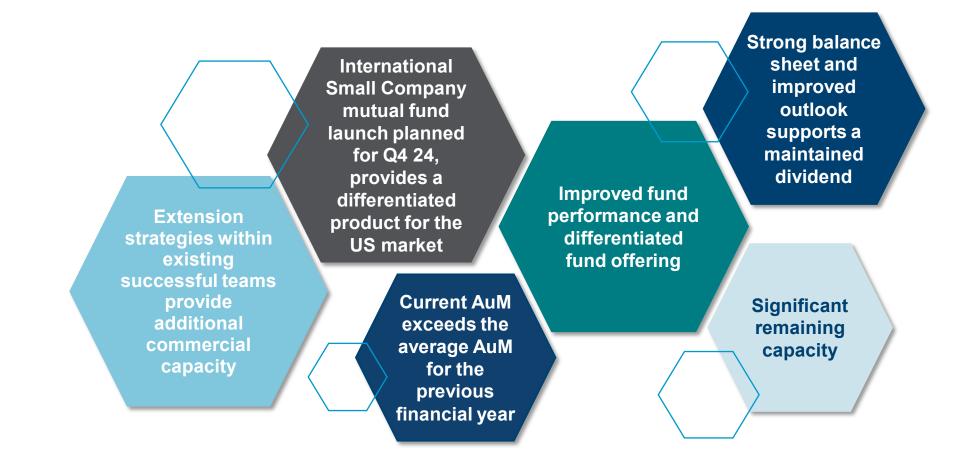
Polar Capital Technology Trust won the Best Technology/Biotech – Active category in the AJ Bell Investment Awards

Notable awards won

- Financial News Excellence in Institutional Fund Management Awards Polar Capital Emerging Market Stars
- Funds Europe European Fund Management Firm of the Year (€20bn €100bn category) Polar Capital
- Fund Company of the Year Söderberg & Partners
- AJ Bell Investment Awards Best Technology/Biotechnology Active Polar Capital Technology Trust
- Polar Capital Technology Trust AIC Shareholder Communication Awards 2023 Best Report and Accounts Specialist

Past performance does not guarantee future returns. Source: Polar Capital.





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Current Investment Strategies Global Technology AuM: £9.9bn **Global Healthcare** AuM: £3.9bn Established: 2001 Technology Trust Established: 2007 Global Healthcare Trust Healthcare Opportunities (UCITS) Typical number of positions: 60-85 Global Technology (UCITS) Typical number of positions: 25-80 Biotechnology (UCITS) Team size: 10 Artificial Intelligence (UCITS) • Team size: 7 Healthcare Blue Chip (UCITS) • Years' experience: 130+ Years' experience: 135+ Healthcare Discovery (UCITS) **Global Financials** AuM: £585m **Global Convertible** AuM: £439m Global Convertible (UCITS) • Established: 2010 Global Financials Trust Established: 2010 • Typical number of positions: 35-150 Financial Opportunities (UCITS) • Typical number of positions: 60-100 Global Absolute Return Fund (UCITS) • Team size: 6 Financial Credit (UCITS) • Team size: 5 • Years' experience: 120+ Years' experience: 105+ North America AuM: £675m AuM: £2.3bn **Global Insurance** Established: 2011 North American (UCITS) Established: 1998 Global Insurance (UCITS) • Typical number of positions: **40-60** • Typical number of positions: 30-35 • Team size: 3 • Team size: 2 • Years' experience: 65+ Years' experience: 35+ AuM: £178m AuM: £247m Japan **European Income** Established: 2014 Established: 2001 Japan Value (UCITS) European ex UK Income (UCITS) • Typical number of positions: 45-55 • Typical number of positions: 25-50 • Team size: 2 • Team size: 3 Years' experience: 30+ Years' experience: 30+

Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding. Team AuM includes segregated mandates.

Current Investment Strategies







Equity Established: 2021 Smart Energy (UCITS)

- Typical number of positions: **40-80**
- Team size: 5
- Years' experience: 90+



Opportunities

- Established: 2010
- Typical number of positions: 50-80
- Team size: 3
- Years' experience: 45+

 European Opportunities (LUX SICAV)

22	European Forager
End.	
	Established: 2003

- Typical number of positions: **60-90**
- Team size: 3
- Years' experience: 40+

AuM: £112m

Smart Mobility (UCITS)

- European Forager (Cayman Fund)
- European Small Cap (ICAV)

Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding. Team AuM includes segregated mandates.

Lipper Figures For Long And Alternative UCITS – As At 31 Mar 2024



	AuM £m	1 Year Percentile	3 Years Percentile	5 Years Percentile	Since Inception
Japan Value (S JPY)	178	70	16	62	21* 29/07/2016 ¹
Healthcare Opportunities (I USD)	1342	4	14	16	7** 3/12/2007
Healthcare Blue Chip (I USD)	214	14	4	10	18 11/09/2014
Financial Opportunities (I USD Inc)	10	75	63	68	52 3/05/2011
Global Insurance (I GBP)	2278	54	8	11	4 19/10/1998 ²
Global Technology (I USD)	5265	19	41	33	21** 19/10/2001
North American (I USD)	675	19	46	51	32 15/11/2011
Global Convertible (I USD Acc)	356	33	38	36	14 2/09/2013
Biotechnology (I USD)	1432	26	11	9	4 1/11/2013
European ex-UK Income (I EUR)	247	68	9	38	14 30/06/2015
Melchior European Opportunities (I EUR Acc)	433	70	61	54	4 04/05/2010
UK Value Opportunities (I GBP)	789	9	65	56	46 31/01/2017
Artificial Intelligence (I USD)	590	2	25	2	3 6/10/2017
Emerging Markets Stars (I USD)	1319	29	42	5	8 29/06/2018
China Stars (R USD)	8	85	47	32	27 31/08/2018
Asian Stars (R USD)	232	20	45	6	4 31/12/2018
Global Absolute Return (I USD)	83	63	18	11	11 31/12/2018
Healthcare Discovery (I USD)	7	23	70	n/a	17 31/01/2020
Smart Energy (I USD)	221	33	n/a	n/a	20 30/09/2021
Smart Mobility (I USD)	7	95	n/a	n/a	77 30/09/2021
Emerging Market ex-China Stars (I USD)	1	n/a	n/a	n/a	12 30/06/23
Financial Credit (R GBP)	25	n/a	n/a	n/a	14 29/12/2023
% AuM in top quartile (excl hedge funds, managed accounts & trusts)	£15,712	58%	41%	48%	91%

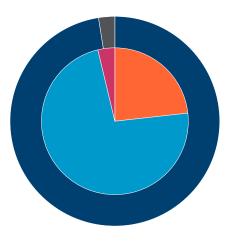
Past performance is not indicative or a guarantee of future results.

Source: Lipper, 31 March 2024. Totals may not sum due to rounding. 1. Japan Value inception date representative of the date of the strategy change on the Fund. * S JPY Share Class ** USD Share Class. 2. Performance is not dated since inception of the Fund (19 October 1998), but from when Polar Capital assumed responsibility for the Fund on 31 May 2011. The HIM Capital Financials team joined Polar Capital in September 2010. Alec Foster was the lead fund manager of the Hiscox Insurance Portfolio Fund since its launch in 1998 and was an adviser to the Polar Capital Global Insurance Fund, which was launched on 27 May 2011 and into which the Hiscox Insurance Portfolio Fund was merged. Whilst the investment management team and strategy are identical between the Hiscox Insurance Portfolio Fund and the Polar Capital Global Insurance Fund, please note not all terms are consistent, including fees.

AuM Analysis

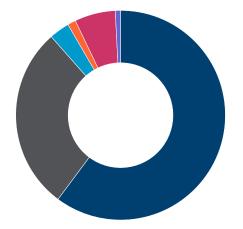


AuM split by strategy



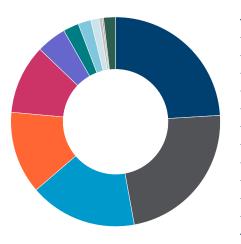
Long only 97.5% Alternative 2.5% Open Ended funds 73.0% Investment Trusts 23.2% Segregated Mandates 3.7%

Investor mix split by geography



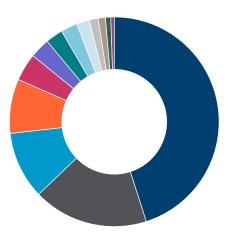
UK	60.2%
Europe	28.3%
Nordics	3.1%
North America	1.3%
Asia	6.3%
Other	0.8%

Investor mix split by holding



Polar Investment Trusts	24.0%
Bank	23.1%
Private Wealth Manager	16.6%
Platform	12.7%
Asset Manager	10.7%
Fund Of Funds	4.6%
Pension Fund/Foundation	2.4%
Family Office	2.0%
Insurance Company	1.3%
Sovereign Wealth Fund	0.5%
Consultants	0.2%
Other	1.8%

AuM split by investment team



Global Technology	45.1%
Global Healthcare	17.8%
Global Insurance	10.4%
Emerging Markets & Asia	8.4%
UK Value	4.3%
North America	3.1%
Global Financials	2.7%
Melchior European Opportunities	2.6%
Global Convertibles	2.0%
Sustainable Thematic Equity	1.4%
European Income	1.1%
Japan	0.8%
European (Long/Short)	0.5%

Source: Polar Capital, 31 March 2024. Totals may not sum due to rounding.



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